



## PLANT TOUR & PDM

Wednesday, March 18, 2015

Come join us for the Staub Machine Company Plant Tour and PDM on Wednesday, March 18 at 6:00 p.m. Staub is the only company offering solutions with 3D Printing in Buffalo. Staub mainly uses this technology for prototyping, but did you know that it can also create customized, fully-functional parts? At Staub Additive, they will work with you to create concept models, prototypes, fixtures, tooling, or end-use parts on your schedule. At this plant tour you will see how products come to life from concept to completion. We'll also get a look behind the curtain of Staub's Production Machining operations. Staub focuses on unattended machining, manufacturing component parts around the clock. Automated processes and robotics allow for high production and quality with minimal labor. Afterwards, we will head to J.P. Fitzgerald's for a bite to eat and great conversation. Sign up today!



### Plant Tour Information

<b>Date:</b>	<b>Wednesday, March 18, 2015</b>
<b>Location:</b>	<b>Staub Machine Company, 4 Grimsby Drive, Hamburg, NY 14075</b>
<b>Time:</b>	5:30 -6:00 pm....Registration 6:00-7:00 pm.....Plant Tour & Presentation 7:00-8:00 pm....Networking <b>J.P. Fitzgerald's, 4236 Clark Street, Hamburg</b>
<b>Cost:</b>	<b>\$15.00 Members &amp; Guests (Includes wings, taco bar, snacks, soft drinks &amp; coffee)</b>
<b>Notes:</b>	Reservations requested by <u>Tuesday, March 17</u> . Space is limited.
<b>Register:</b>	Online at <a href="http://www.apics-buffalo.com">http://www.apics-buffalo.com</a> or call APICS at PPM OffiCenter (716) 648-0972



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# President's Message



Greetings from the still Great White North Buffalo Chapter! We entered March ending one of the coldest Februaries in years. Hopefully the warming trend we are seeing will continue and Spring is just around the corner! Despite the frigid temperatures, the Buffalo Chapter had a very successful Student Round Table event. I want to thank all of the professional volunteers who shared their time and experience with the students. Hopefully, as in the past, you got as much back from the students as you gave to them.

Also in February, the Northeast District held the annual Student case competition. Although I was unable to attend, the feedback I received was that it was a successful event. We are always looking for volunteers to support the event so if you are interested in coaching a student team, or just helping out, please reach out to anyone on the board.

In March we are scheduled for a tour of Staub. They are in the 3D printing business. The tour is filling up fast so if you are interested, please make sure you sign up soon. In April Carol Ptak will be back for Top Management Night. Carol will also be conducting a workshop. All of the details can be found on our website as they become available.

The new website launch date is still TBD but is making progress. Testing and debugging is taking a little longer than expected. The Buffalo BOD is committed to making sure all of the bugs are worked out before the launch. I will continue to update the membership monthly until the new site is launched.

We are still looking for volunteers to help with the summer golf outing that benefits a local charity. This is a fun way to get engaged in the chapter. If you have any interest in helping, please reach out to anyone on the BOD.

Again this month, I challenge each of you to bring another person to an APICS meeting. The challenge still stands; if we all work on this together we can have a positive impact on the people around us that have had the opportunity to experience APICS.

Yours in APICS,  
 Matt Bartels, CPIM  
 President APICS Buffalo Chapter



**Mission Statement:** To be the number one resource for Operations and Supply Chain Management education in WNY.  
**Vision Statement:** To develop leaders and inspire individuals and organizations to pursue excellence through lifelong learning and career advancement in the field of Operations and Supply Chain Management.

# STUDENT CHAPTER REPORTS



## Canisius College Chapter

Canisius College APICS this month has set up a tour with Tapecon that will be led by Supply Chain Manager Mike Gebera in April. We're also getting ready to participate in community day at Canisius for the Spring Semester and APICS Top Management Night that will also both be held in April. Finally, Canisius' Business School is holding a case competition between clubs (AKΨ, APICS, CIBA, SHRM, and CEO). We're currently in the planning stages and working out the details/budget process. More to come!

Submitted by  
Christine Dombrowski  
Canisius College BS Marketing  
President, Canisius APICS

## University at Buffalo

In February, we had Randy Jonmaire share with us VWR International's SAP integration and how ERP systems enhanced the company's overall supply chain. We had new members join us in the speaker session and we were happy to see that there was a rigorous Q&A discussion at the end of the presentation.

We will be hosting a case competitor within SCOM club in late March with the goal to engage all club members and provide an opportunity for members to implement the concepts and skills learned in class. It would be a new initiative this year, and we hope to bring more attention about SCOM club among students at UB School of Management.

Submitted by  
An-Chieh Teng  
UB MBA Class of 2015  
Business Development Dir., Buffalo MBA Consulting Group  
VP of External Relations at Supply Chain & Operations Club

**Every  
Member....  
Get a  
Member!**



**Invite an associate to join you at an  
upcoming APICS program.**

## Scholarship Available to APICS Buffalo Members & Family

This year APICS-Buffalo will be awarding \$500 in scholarships for eligible members and their families. Two scholarships valued at \$250 each will be awarded to qualified applicants enrolled in a Fall 2015 degree program.



◆ One scholarship worth \$250 is open to registered members enrolled in a full-time or part-time Undergraduate or Graduate degree program.

◆ One scholarship worth \$250 is open to a registered member's immediate family (spouse, daughter, son, step-son, step-daughter), enrolled in a full-time Undergraduate or Graduate degree program.

The APICS Buffalo Scholarship committee will select successful recipients solely on the basis of information provided with the application such as scholastic ability, community activities, career plans and essay. The committee will not have access to the names of the applicants.

Applications must be sent to arrive by mail or courier post-marked no later than April 30, 2015. Winners will be notified in writing on or before June 30, 2015.

**Applications and additional important details regarding the program and eligibility can be found on the Chapter website at [www.apics-buffalo.com](http://www.apics-buffalo.com)**

If you are experiencing any difficulty accessing the website, please call our office at (716) 648-0972.

- Jeff Ball, Scholarship Committee



## Welcome New Members!

Rhonda Augustine, Seal & Design, Inc.

Chris Daniels, DuPont

Joseph Lucca, Curbell Medical

- Donna McGrew, Secretary



## THE UN-COMFORT ZONE with Robert Wilson

### I Wonder What Will Happen if I...



*Necessity is the mother of invention, but Curiosity is its fun cousin.*

Tom's board spun out from under his feet as he attempted to surf the large wave. As he plunged backward into the roiling surf, he was frustrated once again by the lack of stability from his traditional Hawaiian style surfboard.

A few days later as he was walking along the beach, he came across a wrecked and abandoned speedboat lying upside down. His eyes were drawn to the small metal keel on the bottom. He knew that keels were placed on boats to stabilize them during hard turns. He wondered what would happen if he put one on his surfboard. So, he pried the 12 by 4 inch keel off the boat, took it home and attached it to his board.

As he paddled out to the waves, he noticed that his board didn't move around as much. Then when he caught his first wave he was amazed - not only by the increased stability, but also by an increased maneuverability. Before long, other surfers noticed his ability to stay up longer on the larger waves, and copied his idea. It was 1935, and Tom Blake's fin revolutionized surfing.

In 1946, Dr. Percy Spencer was running some experiments with a magnetron radar system for Raytheon Corporation when he noticed that the microwaves had melted a candy bar in his pocket. Curious, he placed some popcorn kernels near the tube and cranked it up. The kernels exploded into perfect popcorn that went flying about the room. Next he placed an egg in front of the tube. Seconds later, it exploded too, but the egg was completely cooked.

He turned his new discovery over to company engineers, who over the next two years developed the world's first microwave oven. They called it the Radarange.

Curiosity is key to creativity and innovation. For me, curiosity emerges when I'm cooking or writing. A favorite indulgence of mine is to spread peanut butter on toasted whole grain bread. One day while preparing this treat, I spotted a jar of sliced jalapenos, and thought, "Hmmm, I wonder what that would taste like?" So, I pressed several slices into the peanut butter on top of my toast. It was delicious, and now it's the only way I'll eat a peanut butter sandwich.

My curiosity is most active when I'm writing fiction. As I mentioned in a previous column, I usually begin with a "What if?" question. It's here where I allow my unbridled curiosity to run free. One day I asked, "What if I could recreate a famous Biblical miracle using science?" and "What would I use it for?" then "How about fighting injustice?" And, thus my yet-to-be-published science-fiction novella No Heresy was born.

Children are naturally curious; which is why they ask so many questions. They want to explore the world around them and learn how everything works. Beating a wooden spoon on pots and pans to create new sounds; making mud pies, building snowmen, and catching fireflies - are all activities that nurture curiosity. Exploration and discovery are pleasurable pursuits that stimulate a child's mind and encourage creativity.

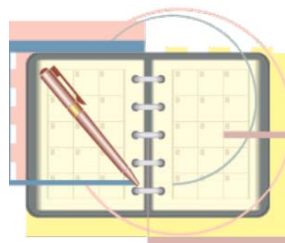
Unfortunately that curiosity wanes over time. In part because children acquire knowledge and put it to practical use. But more so because it is socialized out of them. In school they are taught to conform. Today, with rigid standards like "No Child Left Behind" and "Common Core," curiosity is suppressed. Time is no longer allowed for exploration and discovery except in controlled situations. Following their own interests - just to see where it takes them - is not allowed.

I would like to see a looser structure in schools that empowers children to research things that fascinate them. Then encourage them to see how it

connects with the core subjects of reading, writing, arithmetic, and history.

As adults we don't have to leave our curiosity abandoned. It can always be reawakened. Let it run free: turn down a road you've never been on just to see where it goes; toss some unusual seasoning or some fruit into your next omelet; pick two items off of your desk and imagine how you might combine those into a new product. Go ahead, be curious - have fun! And, while you're at it, maybe you'll come up with the next great idea.

*Robert Evans Wilson, Jr. is an author, humorist and innovation consultant. He works with companies that want to be more competitive and with people who want to think like innovators. Robert is also the author of the inspirational book: Wisdom in the Weirdest Places. For more information on Robert, please visit [www.jumpstartyourmeeting.com](http://www.jumpstartyourmeeting.com).*



## Calendar of APICS Events

PDM/Plant Tour  
**Wednesday, March 18, 2015**  
Staub Machine Company

Top Management Night  
**Wednesday, April 15, 2015**  
Speaker: Carol A. Ptak, CFPIIM, CIRM, Jonah, PMP

CDDP Training Workshop  
**April 16-17, 2015**

Plant Tour  
**Wednesday, May 20, 2015**

BNPA Charity Golf Outing  
**Wednesday, August 5, 2015**

**\* Tentative Dates**

### APICS Board of Directors Meeting Schedule\*



- ♦ Wed., April 8, 2015 - Rich Products
- ♦ Wed., May 6, 2015 - Rich Products
- ♦ Fri., June 5, 2015 - Transition Meeting - Bison's Game

\* Tentative Dates